

for industrial & infrastructural facilities

**CORPORATE PRESENTATION** 



## WHO WE ARE

ANCON is a diversified company that has expertise in the construction of infrastructure and industrial facilities and offers comprehensive solutions not only in the fields of Engineering, Procurement, and Construction (EPC) but also in the Operation, and Maintenance (O&M) of infrastructure, thereby providing an integrated approach to all aspects of its activities.

The company focuses on long-term, positive business relations and healthy cooperation and supports international standards on human rights, labor conditions, the environment, and anti-corruption. Additionally, it strives to operate based on a common set of values, business principles, and performance management.



## ANCON at a glance











## ANCON - EPC-CONTRACTOR

**ENGINEERING** 



CONSTRUCTION



OPERATION & MAINTENANCE







MECHANICAL COMPLETION & COMMISSIONING



PROJECT MANAGEMENT



Over the past 16 years, ANCON has firmly established itself as a reliable, tangible, and competent partner, unconditionally guaranteeing the fulfillment of obligations to both partners and clients.

With extensive experience in handling aggressive machinery and equipment impacts, from rocky soil to sour gas environments, ANCON ensures that all newly acquired knowledge and information are meticulously analyzed and applied in the operation and maintenance (O&M) of clients' valuable assets. This commitment results in high-quality performance at minimal costs, enabling clients to entrust their facilities to us while they focus on their core business, free from maintenance distractions.

## "STARTING BOLDLY, COMPLETING SUCCESSFULLY"



## MISSION, VISION, AND CORE VALUES



### **MISSION**

powered companies.

#### **VISION**

schedule, and end-to-end solutions service-oriented provider and employer to our local and global clients, of choice in all our business activities by by the synergistic achieving extraordinary results with capabilities of ANCON's partner innovative technologies for the benefit of all Stakeholders.

#### **CORE VALUES**

To deliver safe, high-quality, on- To become the country's premier We are dedicated to creating efficient and safe working environments that empower our partners and clients to realize their aspirations. Our operations are guided by our Core Values, which include a steadfast commitment to HEALTH & SAFETY, EXCELLENCE, TEAMWORK, INTEGRITY & ETHICS.



## ANCON'S FOOTPRINT

ANCON was established in July 2008 as a Kazakh-based limited liability partnership, operating under local legislation and regulations. Since its inception, the company has successfully completed dozens of large and ambitious projects across Kazakhstan.

ANCON is a privately held company, with ownership and management vested in the company's founder and CEO. This structure ensures a dedicated focus on long-term expansion goals and facilitates agile and decisive decision-making processes.





شركة أنكون العربية المحدودة :Company Name in Arabic

**C.R.:** 2051252198

**VAT:** 311940580800003

**Articles of Association: 254503** 

MISA License: 122064504237082 dated 02.11.2023

Certificate of Chamber of Commerce: 1000049 dated 04.12.2023

**GOSI Certificate:** 645121023 dated 23.05.2024

Saudi Aramco Vendor ID: 10113941 dated 26.09.2024







## **CORPORATE GROUP**

Since its inception, ANCON has consistently expanded its focus by establishing new subsidiaries, driven by entrepreneurship and ongoing development. This growth has transformed ANCON into a diversified group of companies operating across various industries.



[ SPECIALIZED IN MANPOWER PROVISION ESTABLISHED IN 2022 ]



[ SPECIALIZED IN SURVEY AND ENGINEERING DESIGN ACTIVITIES,  $ACQUIRED\ IN\ 2023$  ]



[ SPECIALIZED IN CONSTRUCTION SERVICES (KSA) **ESTABLISHED IN 2023** ]









## LICENCES & CERTIFICATES

As an ISO 9001, ISO 14001, and ISO 45001-certified company, ANCON is committed to maintaining high-quality standards. We pursue excellence through continual improvement and foster a strong belief in the

power of teamwork.



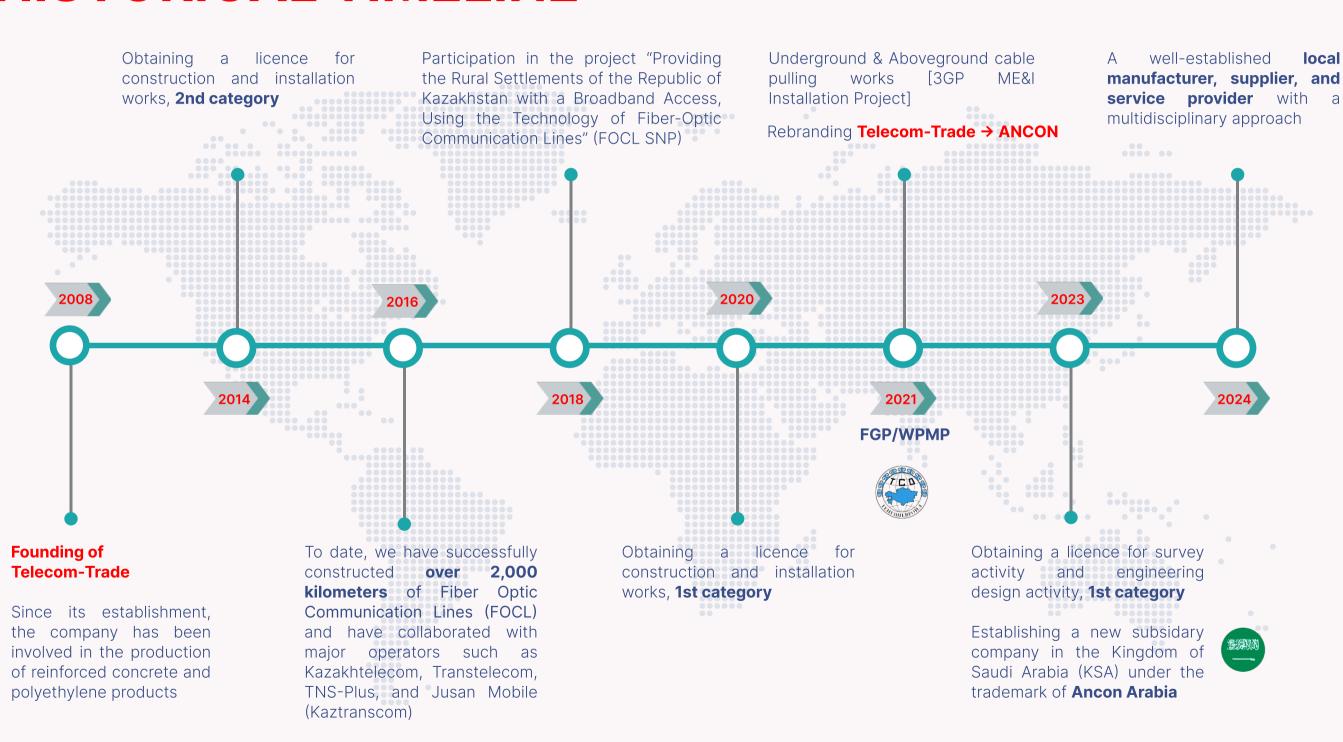






## A SUSTAINABLE FUTURE BUILT ON A PROVEN HISTORY

## **HISTORICAL TIMELINE**





## **ANCON'S VALUES**

Our culture serves as the foundation upon which we build our success. At ANCON, every individual has contributed to shaping the values we collectively believe are crucial for our achievements.



### **Health & Safety**

At ANCON, safety always comes first. We deeply care about the well-being of our employees, the environment, the communities we serve, and the places we work.



#### Excellence

At ANCON, we believe in creating value through quality and continual improvement. We consistently refine our business, processes, and personal development to achieve excellence.



#### **Teamwork**

At ANCON, we achieve results by taking personal ownership and fostering effective teamwork.



### **Integrity & Ethics**

At ANCON, we prioritize integrity and fairness in all our interactions with stakeholders and each other. We adhere to high ethical standards and expect the same in return.



**VALUES** 

"WE BELIEVE THAT WHEN WE COMMIT
TO WORKING WITHIN ANCON'S VALUES,
WE ACHIEVE SUPERIOR RESULTS IN OUR INDUSTRY









## **HEALTH & SAFETY**

### Safety is one of our core values

Our focus is steadfast on safety. The foremost commitment is to ensure that each of our employees returns home safely every evening. A secure work environment on every job also enhances clients' efficiency. The unwavering dedication to safety reinforces our core values, safeguarding the health of personnel and nurturing long-standing relationships with clients.

ANCON's safety performance consistently exceeds industry standards, with an injury rate consistently lower than that of competitors. One contributing factor is the intense focus on implementing best practices to mitigate inherent risks in the work environment and prevent unsafe behavior.





## **HSE POLICY**& GOALS

Committed to upholding the highest standards of environmental care, ANCON ensures that environmental considerations are integrated into all aspects of our business. We strictly adhere to HSE standards and deliver work at an exceptional level, leading to satisfaction among our partners, clients, and employees.

- Protecting personnel from any health hazards associated with the work
- Maintaining compliance with all the applicable HSE legal and regulatory requirements
- Providing an accident-free environment for both ANCON and its contractors' employees
- Reducing environmental impact and consistently improving performance
- Improving the HSE culture among ANCON and contractors' employees





## **EXCELLENCE**

### We are committed to quality and continuous improvement

Our culture of quality and continuous improvement is rooted in our attitude and commitment to consistently meet or exceed clients' expectations while continually developing and enhancing all aspects of our operations, every hour and every day.

ANCON has established a reliable quality management system that is certified, implemented, and continually improved to ensure the efficiency of its business projects. This system aims to continuously enhance process performance, organizational knowledge, and capabilities, systematically meeting the needs and expectations of its clients at specified standards. ANCON's Quality Management System complies with the ISO 9001 standard and is certified by the 'National Center for Examination and Certification' JSC as of 2021. Regular compliance audits are conducted to ensure that product and service quality is maintained at the highest international level.





## **EXCELLENCE**

In all projects it undertakes, ANCON, in line with the project contract requirements, considers the needs and expectations of its clients and all other stakeholders. It establishes a reliable, transparent, and traceable quality management system and maintains its corporate quality standards.

To maintain its corporate processes and activities with a stronger, more integrated, and systematic structure, ANCON constantly evaluates its processes, conducts audits and inspection activities, and engages in ongoing improvement activities.

Furthermore, in addition to focusing on recognizing and preventing potential problems, the quality management system implemented in projects serves as an efficient instrument for ensuring that the products and services offered by ANCON conform to the specifications and requirements of the prime contract.

#### STANDARD QUALITY APPLICATIONS







## **TEAMWORK**

At ANCON, teamwork isn't just a concept; it's our DNA. Together, we forge pathways to success, leveraging each other's strengths, ideas, and passions to pioneer innovation and drive sustainable growth.



Our foundation is built on the pillars of collaboration and unity. Through shared goals and mutual support, we transform challenges into opportunities, and aspirations into achievements, ensuring our collective success propels us to greater heights.

"UNITY IS THE PINNACLE OF ART, AND EXISTENCE IS THE BASIS OF PROSPERITY"

KAZAKH PROVERB





## **TEAMWORK**

We value specialist expertise backed by in-depth knowledge and experience, and we believe career paths should be flexible and adaptable to meet the future needs of our business and the strengths and aspirations of our employees. For us, career development is about building experience and capability and is not defined solely by promotion and advancement.

As part of its culture, ANCON has been acting with respect for human rights, considers its employees as its primary stakeholder group and most important asset, plays a role in the success and sustainability of the group companies, and considers the principle of caring for employees as an integral part of its way of doing business.

At ANCON, we attract and retain the most talented people by investing in training and development tailored to their needs and building on their strengths. Moreover, through our approach to leadership development, our managers learn how to motivate team members to perform at their very best.

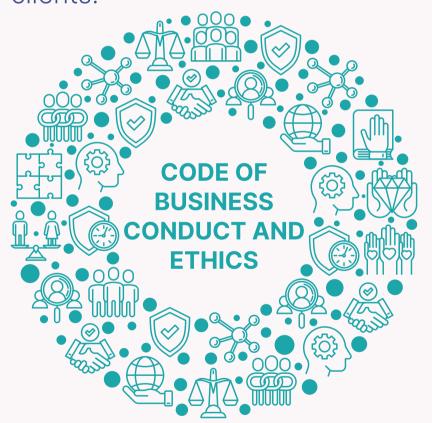


"COLLABORATE. ELEVATE. DOMINATE."



## **INTEGRITY & ETHICS**

All ANCON employees adhere to the ANCON Code of Business Conduct and Ethics, embodying our dedication to conducting business with the utmost ethical standards. This code defines the foundational standards of conduct guiding our business operations. Furthermore, to extend our commitment to our values beyond our internal operations, we maintain a Vendor Code of Conduct. This code outlines the fundamental requirements that all our vendors and subcontractors must agree to in order to collaborate on projects for our clients.



The main responsibility of every ANCON employee is to work honestly and fairly, following all applicable laws and regulations as well as ANCON's ethical standards and norms. The "business ethics" that underlie all of ANCON's operations and interactions with internal and external stakeholders, along with its mode of operation in complete compliance with pertinent national and international laws and the tenets of the Universal Declaration of Human Rights, are the foundation of the company's ethical management approach.

"WE WORK WITH OUR PARTNERS, CLIENTS, AND EMPLOYEES IN AN HONEST, RESPECTFUL, AND RESPONSIBLE WAY AND EXPECT THE SAME IN RETURN"



## INDUSTRIES WE WORK WITHIN: (A)



- POWER & ENERGY
- OIL & GAS
- TELECOMMUNICATIONS
- CIVIL & INDUSTRIAL CONSTRUCTION
- INFRASTRUCTURE & UTILITIES

Due to its favorable geographical location, ANCON effectively executes services across the entire country, including the Western Kazakhstan region (Atyrau and Aktau). As a leading specialty contractor, ANCON boasts highly trained and skilled manpower, offering fully integrated solutions for industrial facilities, including operation and maintenance (O&M) of infrastructure.

ANCON's engineering team provides a wide range of integrated and optimized end-to-end solutions for all of its business activities.



#### **ENGINEERING**







### **MECHANICAL COMPLETION &** COMMISSIONING







## RANGE OF SERVICES

With precise strategic planning and meticulous attention to detail, ANCON delivers fast-track schedules, rigorous construction standards, and innovative solutions and services.

## Civil and Structural Services

- Civil and Structural services
- Earthworks and Landscaping
- Dewatering
- Metal structure fabrication and installation
- Abrasive blasting and Protective coatings
- Insulation and Fireproofing
- Scaffolding
- Temporary facilities fabrication and installation

## Mechanical, Electrical, and Instrumentation Services

- Mechanical, Electrical (including substations and high voltage works), Instrumentation and Control Systems
- Underground and Aboveground cable laying (pulling | cutting | dressing | cleating | tagging | glanding | splicing and termination | testing)
- Pipeline and Piping
- Firefighting and Fire Alarm systems
- Heating, Ventilation, and Air Conditioning (HVAC)
- Pre-Commissioning and Commissioning

## Specialty Services

- Turn-key deliveries of:
   Fiber-Optic Communication Lines (FOCL) (including microduct & microblowing solutions),
  - Structured Cable Networks (SCN), Video Surveillance Systems (VSS), Access Control Systems (ACS)
- Design, fabrication and installation of Antenna Mast Structures (AMS) & Base Stations (BS)
- Trenchless pipe laying by horizontal directional drilling (HDD) method
- Special-machinery and equipment rental services
- Qualified Manpower provision



## **PRE-QUALIFICATION**

ANCON has successfully completed the prequalification process and is now included in the list of approved suppliers for the following companies:



assigned the 3 highest level of criticality of PQ



SEIO status [req. № TCO-1229-16]

registration in the FGP database as a supplier of goods/materials [reg. № 015-C001-KZC-FRM-KZ8-000-00001-00]

registration in the FGP database as a service provider [reg. № 015-C001-KZC-FRM-KZ8-000-00003-00]



potential supplier of goods/ services [date of req. 19.05.2019]



potential supplier of goods/ services [req. № 5005921]

In 2023, ANCON specialists successfully completed theoretical and practical training in tube fitting installation and tube bending organized by **Swagelok**®.

In 2024, ANCON specialists successfully completed theoretical and practical training on the use of equipment for pneumatic cable laying (blowing), organized by **JETTING AB.** 

In 2024, ANCON specialists successfully completed theoretical and practical training on the installation and pneumatic laying (blowing) of cables into microtubes, organized by **KNET.** 

In 2024, ANCON specialists successfully completed theoretical and practical training in the 'Horizontal Directional Drilling Technology' program, organized by the **International Association of HDD Specialists.** 











## PROJECT MANAGEMENT

Successful project management is driven by proactive decision-making during the early stages of planning and design. ANCON's track record of success in project management is attributed to the teams assembled at the project's outset. Our approach ensures continuous involvement of this team throughout the project, maintaining consistency from start to finish.

We develop comprehensive, integrated plans for logistics, budget management, expenditures, and schedules to coordinate the worksite for optimal resource utilization. Our professionals leverage their skills to achieve outstanding results while providing essential project management services.

Moreover, we recognize the importance of keeping all project participants informed through timely progress reports to assess the project's status.



Oracle Primavera P6 EPPM Microsoft Project Professional 2021 Certified Project Manager IPMA® Level C





## **PROJECT MANAGEMENT**

#### **PRODUCTIVITY**

At ANCON, productivity isn't about taking shortcuts; it's about creating the right conditions for plans and schedules to be completed on time or ahead of schedule.

This involves pre-planning, organizing, and mobilizing skilled workers with appropriate tools, equipment, and adequate instructions and supervision.

The integration of safety, quality, and productivity has led to a significant reduction in injuries and related costs, while simultaneously enhancing both quality and productivity. This achievement positions ANCON as one of the safest and most efficient specialty contractors, making us the ideal choice for your next construction and facilities services project.





















## **SUPPLY CHAIN SOLUTIONS**

To meet the challenges of project schedules, we offer Procurement Services to our clients. Clients choose to entrust us with the procurement of various equipment and bulk materials, allowing for the optimization of the supply chain. We propose transparent and reliable procedures to enable fast procurement within our clients' policies. Additionally, we provide strong support through our knowledge of the market and lean logistics management.

- Vendor list preparations
- Vendor evaluation
- Procurement Plan and Schedule Implementation
- Material requisition preparation and follow up

- Purchase orders follow up
- Vendor progress Inspection
- Shipping schedule follow up

Final Acceptance Test & Final Certification follow-up

Technical bid evaluation

"WE ARE ACCOUNTABLE FOR THE RESULTS"

BALANCING YOUR NEEDS AND FINANCES



















## **DISTRIBUTION PORTFOLIO**

ANCON holds the status of a distributor and service partner for foreign companies. We provide our clients with efficient access to essential goods and equipment from manufacturers worldwide, offering competitive prices irrespective of the complexity of their requirements. Our commitment includes ensuring swift delivery times to meet our clients' needs.

- Komplex s.r.o | Slovakia
- Jetting AB | Sweden
- H. Vesala Ltd | Finland
- Polywater Europe B.V. Netherlands
- MiK Ltd | Russia
- Techgel Ltd | Russia
- OFS RUS FOCC JSC | Russia
- Svyazstroydetal JSC | Russia

















• Sunil Telecom Co., Ltd Korea







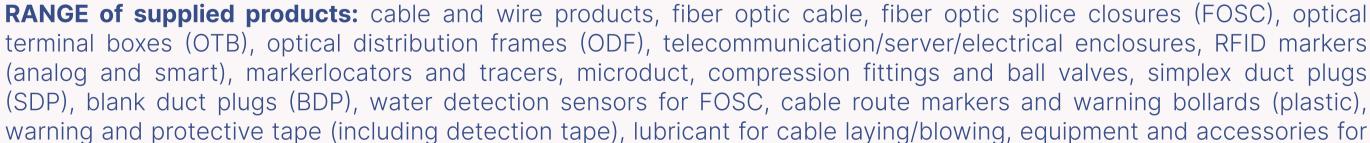












cable laying/blowing, cable grips and slings, cast-iron cable racks, flat cable brackets and much more.



## LOCAL MANUFACTURING

In addition, ANCON is a domestic commodity manufacturer and supplier of works and services in the Republic of Kazakhstan. It is incorporated in the unified register of potential suppliers of goods, works, and services of the "NWF Samruk-Kazyna" JSC holding.

#### The following products are available for purchase:

- Reinforced concrete cable route markers and warning bollards
- Warning and information signs (plastic or metal)
- Reinforced concrete telecommunication manholes KKS-1,2,3,4,5
- Reinforced concrete posts PR-0,6/PR-0,8/PT-43/PT-45
- Polyethylene pipes Ø 20-315 mm
- Polyethylene access manholes (KOD)



Made in Kazakhstan



**High quality** 





# For more information or to get in touch:

info@anconepc.com

